



ZENGER | FOLKMAN

Sample Report

Leadership Levers Preferences

Self-Assessment Report

12/14/2016

Leadership Levers Preferences

The results of your self-assessment are displayed on the next page, and measure the following:

Innovation

Your preference for creative problem-solving, and supporting the need to continually change and improve by encouraging others to generate new ideas and approaches.

Relationships

Your preference for developing strong relationships built on trust, respect, and a consideration for others' needs and personal development.

Acumen

Your preference for acquiring in-depth knowledge and skills to be at the cutting edge of business practices.

Inspiration

Your preference for engaging and motivating others to achieve ambitious goals and perform at their highest potential.

Strategic Vision

Your preference for communicating a clear, forward-thinking vision and strategy to ensure alignment between an individual's key objectives and the organization's overall goals and vision.

Execution

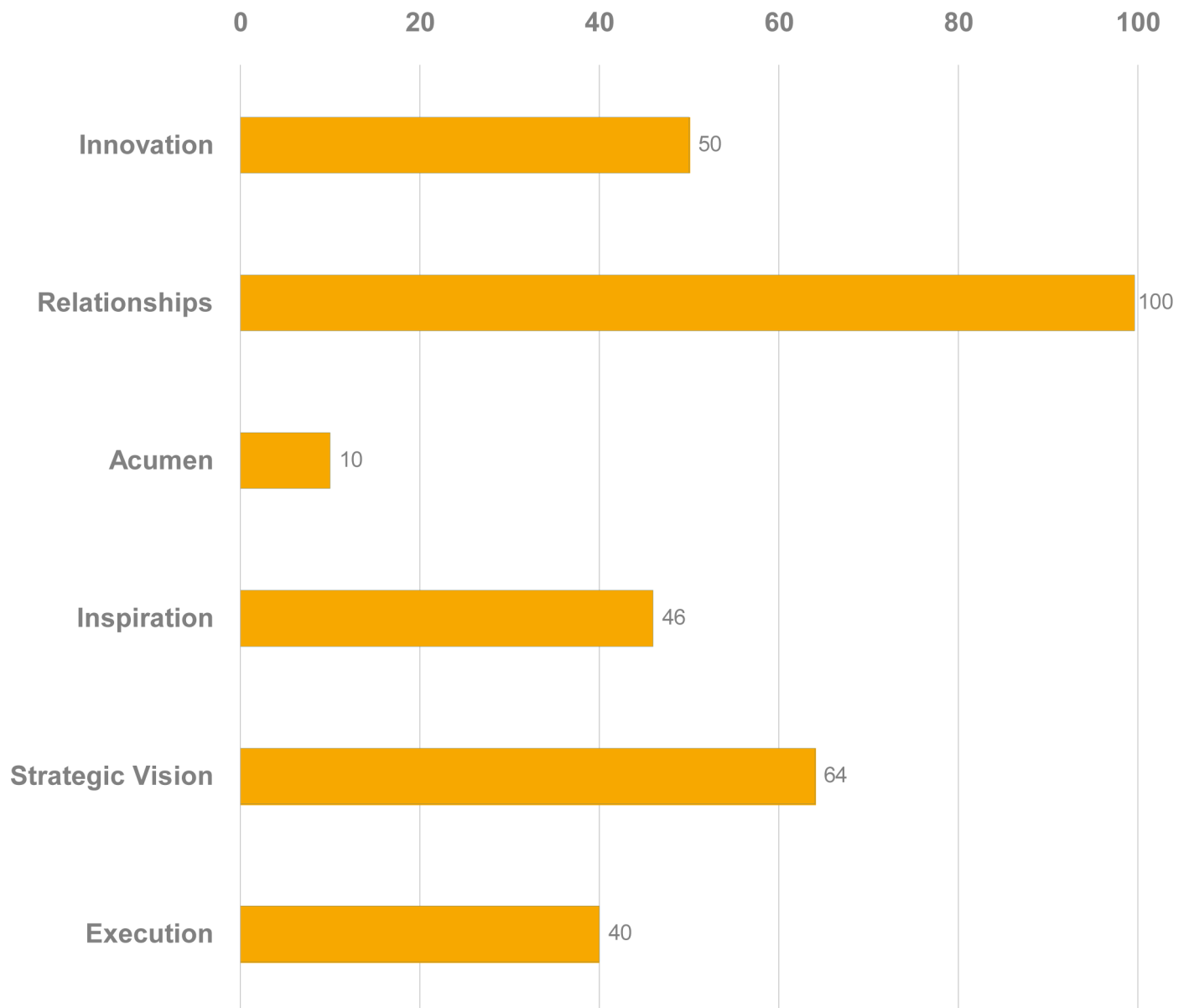
Your preference to employ all necessary resources in order to honor commitments and deliver extraordinary results.

The results below represent your preference for utilizing the six different Leadership Levers. Your percentile score is calculated by comparing your results to thousands of others in our database. For example, a percentile score of 75 indicates that:

74% of the people in the database have a lower preference for that lever than you do.

25% of the people in the database have a higher preference for that lever than you do.

Higher percentile scores indicate levers you prefer to utilize while lower percentile scores indicate levers you prefer not to utilize.



It should not be surprising that Zenger Folkman's research indicates that people tend to perform better in Leadership Levers that they have a high preference and passion for utilizing.